

COMPASSIONATE

I am compassionate. I am encouraging and supporting.
I am a peacemaker, sensitive to the needs of others.
I am a natural romantic.
I like to do things that require caring, counseling, nurturing and harmonizing. I have a strong desire to contribute and to help others lead more significant lives.
I am poetic and often enjoy the arts.
I value integrity and unity in relationships.
I am enthusiastic, idealistic, communicative, and sympathetic.

CONVENTIONAL

I am conventional. I am the pillar of strength and have high respect for authority. I like establish and maintain policies, procedures, and schedules. I have a strong sense of right and wrong. I am naturally parental and dutiful.
I do things that require organization, dependability, management, and detail. I need to be useful and to belong.
I am the sensible, stable backbone of any group. I believe that work comes before play.
I value, family, status, security, and tradition. I seek relationships that help me ensure a predictable life. I am caring, concerned, and loyal. I show concern through the practical things I do.

CONCEPTUAL

I am conceptual. I have an investigative mind, intrigued by questions like, "Which came first, the chicken or the egg?" I am an independent thinker, a natural non-conformist, and live life by my own standards.
I like to do things that require vision, problem solving, strategy, ingenuity, design, and change. Once I have perfected an idea, I prefer to move on to a new challenge.
I value knowledge, intelligence, insight, and justice.
I enjoy relationships with shared interests. I prefer to let my head rule my heart. I am cool, calm, and collected.
I do not express my emotions easily.

COURAGEOUS

I am courageous. I act on a moment's notice. I see life as a roll of the dice, a game of chance. I need stimulation, freedom, and excitement. I am a natural leader, troubleshooter, and performer.
I like to do things that require variety, results, and participation.
I often enjoy using tools.
I am competitive and bounce back quickly from defeat.
I value action, resourcefulness, and courage. I am generous, charming, and impulsive.
I show affection through physical contact.

Directions: Rank the following statements from the one you relate to most to the one you relate to least. Assign a 4 to the statement most like you, a (3) second, a (2) third, and lastly a (1) for the statement least like you.

1. Activities that are more appealing to me
___ A. Allow me to express my ideas
___ B. Allow me to build self-esteem in others
___ C. Make me feel responsible and productive
___ D. Contain a lot of activity and variety

2. I prefer to read a book about
___ A. Famous great thinkers'
___ B. Love and romance
___ C. A practical method to improve my life
___ D. An exciting adventure

3. In my leisure time I
___ A. Read something interesting or watch
Discovery Channel
___ B. Enjoy spending time with friends
___ C. Do something productive
___ D. Find something fun to do

4. When I make decisions,
___ A. I use logic and facts
___ B. I rely on my feelings
___ C. I trust what has proven to work in the past
___ D. I go with what seems right at the time

5. In order to solve a problem I need to
___ A. Analyze the situation/ think of possible solutions
___ B. Know how the solutions will affect people
___ C. Make sure the solution is practical enough to work
___ D. Give something a try and see how it works

6. The kind of person I enjoy spending time with
___ A. Is intelligent
___ B. Is sensitive to other people's feelings
___ C. Is sensible and down to earth
___ D. Likes to have a good time

Total your score for each letter:

- _____ A (Green)
_____ B (Blue)
_____ C (Gold)
_____ D (Orange)

7. In most things I do I am
___ A. An independent thinker
___ B. Considerate of other people's feelings
___ C. Cautious
___ D. Spontaneous

8. Others would describe me as
___ A. Knowledgeable
___ B. Compassionate
___ C. Conservative
___ D. Active

9. The best movies
___ A. Challenge how I think
___ B. Appeal to my emotions
___ C. Express moral values
___ D. Have lots of action and excitement

10. Complete this sentence – Most of the time I am
___ A. Rational
___ B. Sensitive
___ C. Serious
___ D. Spontaneous

11. I prefer to work with others who are
___ A. Intelligent
___ B. Good team players
___ C. Hard workers
___ D. Fun to be with

12. I have a tendency to be
___ A. Logical
___ B. Emotional
___ C. Methodical
___ D. Impulsive

Write color according to your highest to lowest score:

- _____ Highest Score – Your Truest Color
_____ Second
_____ Third
_____ Lowest Score

Interpretation

You have discovered the order of your Color profile that describes your personality style. Although you will relate to some traits and behaviors of each color, your first color represents your strongest characteristics.

Orange: *Circle one* **First** **Second** **Third** **Fourth**

The spontaneous orange personality is action oriented. They prefer to figure things out by doing. Usually they do things quickly but get bored when they become routine. Change and variety are very important in their work. They are extremely energetic. They work best in environments that are not too highly structured, leaving some room for creativity.

Oranges are gifted with the ability to be very persuasive. They are good talkers who can easily convince others to get moving and take action. They enjoy competition and are not afraid of confrontation.

Gold: *Circle one* **First** **Second** **Third** **Fourth**

The Gold personality is extremely detail oriented and self-disciplined. They are the organizers of society who are the best at following through on what others create. They make sure every "t" is crossed and every "i" is dotted. They are self-motivated and usually prefer to be behind the scenes keeping things running smoothly.

Golds love to serve others by helping them to be more responsible for their actions. They believe in being loyal to a company and following traditional rules.

Green: *Circle one* **First** **Second** **Third** **Fourth**

The Green personality is the most logical thinker. To them knowledge is power and their need for understanding and information is what drives them. They are also great problem solvers. The challenge is in the big picture ideas and not the details of implementing their creations. Leave that to another type that enjoys this task.

Greens are independent workers who usually dislike routine and prefer to work along on projects. They often move towards leadership roles. By nature they don't make good followers.

Blue: *Circle one* **First** **Second** **Third** **Fourth**

The Blue personality is gifted with very good people skills. These heart-felt communicators have a strong need to make a difference in the lives of others. This strength is immediately noticeable in the way they make connections and bring out the best in those they encounter. People usually feel relaxed and comfortable in their presence.

Blues love to build self-esteem and make others feel good about who they are. They can easily motivate and inspire people to make changes in their lives and reach their potential. They are extremely compassionate and seek harmony in their relationships with others. They don't have a competitive spirit and enjoy working in groups as part of a team.